



## Susie's Slant



Kegman's Industrial Security Program was evaluated by the 45SW/IP in September and we were found in compliance with the Visitor Group Security Agreement and the National Industrial Security Program—as a matter of fact they rated us overall 'Superior.' Following appropriate security procedures is critical to both Kegman and the clients we serve. We all have an obligation to understand and following security protocols and procedures—so, I would encourage every employee to brush up on Kegman security policies and procedures—these policies (SE-900 series) can be accessed at <http://share.kegmaninc.com/Policy/>.

Kegman is also in the process of transitioning from ISO 9001:2008 to 9001:2015. If you recall, we were awarded our ISO 9001:2008 Certification just over a year ago. This new, updated standard focuses more on the services side of a business, which of course is our core business track. Kudos to Lisa Shoemaker for arranging and managing this transition. We expect to complete our certification early next summer (May/ June 2017).

We are less than 30-days from the kick-off of our MERC-G contract that will add 11 new members too our team. This new contract begins on 1 January 2017 and will run through 31 December 2020. We are also working several new opportunities to grow your company. It is your sustained professionalism and customer commitment that is building our reputation as a reliable and capable company—Thank you!

### VOLUME 6, ISSUE 3

### ELEVATING THE KEGMAN BRAND...

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Did you know that Kegman Inc. is a member of the Florida Institute of Technology's University-Corporation Alliance for Success (UCAS)? Well, we are! UCAS members (Susie and Ron) were treated to a VIP reception for Dr. John Mather, 2006 Nobel Laureate in Physics for his work on the Cosmic Background Explorer satellite. "I never thought that I would ever meet a person awarded a Nobel Prize...let alone an opportunity to chat one-on-one with such an accomplished man", said Ron. "I am so grateful to Florida Tech for their tremendous support to my small business. Being included in such a prestigious alliance allows use to showcase small business innovation and agility to many major defense contractors." Susan Glasgow, President/CEO



## Awards and Recognition



Hue Tart and Eric Abt

It never gets old learning about the exceptional performance of our team. Hue and Eric were recently recognized for their contributions to the ODE3 Cape Team being awarded the National Intelligence Meritorious Unit Citation for outstanding efforts supporting Project ODINFISH. The team developed, deployed, and operated multiple unmanned mobile assets in

conjunction with established collection platforms that demonstrated a unique multi-source collection method. Project ODINFISH was an important and highly successful joint inter-agency effort that established the baseline for future innovative intelligence solutions.



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# Kegman

## Special

### Congratulations

Cameron Young, SSgt USAFR, earned Distinguished Graduate honors during his 3-month technical training course this summer. Great job, Cam!

### Happy Birthday

Aug: Chad, Carlos, and Hue  
Oct: Doug and Ridge  
Nov: K9

### 5 Years of Service

Ron Prudhomme

## OPSEC

**Operations Security (OPSEC) should be incorporated into your daily activities at home and at work.**

Many people have at least one mobile device. If you have one, you keep a close accounting of where your device is located, but have you ever thought about your device watching you?

If you don't have location history disabled on your mobile device, it can store a history of all of the locations you visit.

It's best to keep location tracking disabled on your device unless you absolutely need it for a specific purpose (e.g., driving directions to a store, event, etc.).

## Safety



## Customer Focused Success

Chief Operating Officer-Ron Prudhomme

We are 100% committed to supporting the mission operations of our clients. By helping them do their jobs more efficiently, we become their trusted partners. Every month I hear a story about how Kegman goes above and beyond in their service to the client—here is a short story about one such event.

In 2013, K9 and I bid on and won a small contract with the Mine Safety and Health Administration (MSHA) to find a replacement for an obsolete analog radio in their Trapped Miner Detection System (TMDS) used in the eastern US. During the industry day, we noticed that the entire TMDS was obsolete and in much need of modernization. The TMDS consisted of a large truck outfitted with five 19” racks full of analog signal conditioning,



Analog Seismic System  
80s' Technology



Digital Seismic System  
24 Bit, TCP/IP Based

processing, timing, and communications systems—1980s technology. So, we offered the government an option to integrate and deliver an entirely new digital TMDS for the same cost—and they chose that option. The project was a huge success and has led to additional contracts with MSHA. Most recently, we were awarded a MSHA contract to procure the base element of an additional digital TMDS that will be forward located in the western US. Kegman's innovation reduced deployment time from several days to several hours and enhanced data collection and processing—vastly improving emergency response to mine accidents! Now that is cool!!! Ron.

## Operations

Kegman is in the process of modernizing its various systems. We rolled-out our new timecard system (T-Sheets <https://www.tsheets.com/>) in October and fully implemented the system in November. We are also moving quickly to modernize our HR system by providing an on-line, All-In-One HR, Benefits & Payroll system (<https://www.goco.io/>). We are working with “GOCO” to upload employee data and expect to roll-out this program in the November/December timeframe.

We have also been busy updating Kegman policies and procedures...every employee needs to remain vigilant to new changes and always refer to the most current policies & procedures which are found at <http://share.kegmaninc.com/Policy/default.aspx>.

As mentioned, Kegman is transitioning to the 9001:2015 ISO standard. This standard is more supportive of services-based companies, such as Kegman, and incorporates a risk-based thinking approach that includes Knowledge Management. Why is this important? As a services company, YOU are our knowledge base and it is important that sufficient attention is paid to knowledge to ensure a consistent quality of services. Bottom line, YOU are all critical to our current and future success! Therefore its paramount that Kegman Mgt provide an appropriate approach to knowledge retention, including mentoring, tacit knowledge capture, and knowledge sharing. We start this by developing a Quality Manual to support our QMS. This is available on the SP Site; please take time to become familiar with it and the other Series 200 policies & forms.

**WOMEN-OWNED SMALL BUSINESS (WOSB) VETERAN OWNED SMALL BUSINESS (VOSB)  
ECONOMICALLY DISADVANTAGED WOMEN-OWNED SMALL BUSINESS (EDWOSB)**